Changes and trends in mortalities in relation to COVID-19 ENBIS-23 Valencia Conference

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2 Variance predicting quality of mortality models

3 Effects on reinsurance cash flows and capital

#### Onclusion



### Introduction and objectives

Source of uncertainty:

- Insurers' and pension funds' dependence on demographics. Demographics are sensitive to pandemics, (extreme) weather
- Some developed countries: mortality improvement seems to plateau

Objectives:

- Changes in mortalities over calendar years, effects during Covid, comparison and proximity of countries
- Quality of models from the perspective of variance over time, ranking based on excess mortality
- Effect on reinsurance calculations, in particular, longevity swap net cash flow variances and capital

Data:

- Human Mortality Database (https://www.mortality.org), 41 countries with births, deaths, population size, exposure-to-risk, life tables
- Eurostat (https://ec.europa.eu/eurostat) and their publication. European countries. Death counts by gender and birth year, population by gender and birth year as of 1 January every year. A bit more recent data than HMD

#### Changes and shocks in mortalities over time

# Insufficiency of pure death counts

- Death counts per calendar year: USA, Sweden, Hungary
- The total death count has been mostly increasing on a yearly basis
- Not sufficiently explanatory to only look at these (because of population composition change, migration, seasonal effects, etc.)





Total deaths in the United States of America



#### Changes and shocks in mortalities over time

## Insufficiency of pure death counts

- News from Eurostat: Excess mortality rose sharply to 19% in December 2022.
- Applied method: average 2016-2019 December deaths compared with December 2020-2022 numbers



Source dataset: demo\_mexrt

In December 2022, excess mortality continued to vary across the EU members. Romania and Bulgaria (both -6%) recorded values lower than the national monthly average for 2016-19, while Hungary (+3%), Luxembourg, Spain and Malta (all +10%) had excess mortality rates less than half the EU average.

Conversely, the highest rate was recorded in Germany (+37%). Other countries with rates over +20% were Austria (+27%), Slovenia (+26%), Ireland and France (both +25%), Czechia, the Netherlands and Estonia (all +23%), Demmark (+22%), and Finland and Lithuania (both +21%). Changes and shocks in mortalities over time

### Looking at pure death counts on the long run

• Apply the method of Eurostat for multiple years:  $D_{tot}(t)$  is the total number of deaths in year t, then the

graphs show 
$$\frac{2\sum_{t=y}^{y+1} D_{tot}(t)}{\sum_{t=y-4}^{y-1} D_{tot}(t)} - 1 \text{ for}$$
  
$$y = \dots, 2020.$$









#### Relative change

#### Definition (relative change)

The relative change  $rc_i$  of a population in calendar year *i* is defined as follows:

- $t_{i,g,j}$ : exposure-to-risk of gender g at age j in calendar year i
- $d_{i,g,j}$ : death count of gender g at age j in calendar year i
- $md_{i,g,j} = t_{i,g,j} \cdot \frac{d_{i-1,g,j}}{t_{i-1,g,j}}$ : expected count of deaths for gender *g* and age *j* in calendar year *i* (assuming an unchanged death/exposure-to-risk rate)

• 
$$d_i = \sum_{g,j} d_{i,g,j}$$
: death count in year *i*

• 
$$md_i = \sum_{g,j} md_{i,g,j}$$
: *expected* death count in year *i*

•  $rc_i = \frac{d_i - md_i}{md_i}$ : relative change in year *i* 

### Relative change

Assumptions:

1950

1960

- Figures reflect population on 1 Jan instead of exposure-to-risk
- Deaths of new born children based on previous year



1980

yea

2000 2010





1040

1950 1960

2020

year

2000 2010 2020

1000

### Proximity measures

# Definition (excess mortality log correlation)

Take country *A* and *B*, *N* set of observed calendar years, and relative changes  $rc_{ctr,i}$ , with  $ctr \in \{A, B\}$  and  $i \in N$ . The excess mortality log correlation is  $\rho_{A,B}^{\log} = corr(\log(rc_{A,\cdot}), \log(rc_{B,\cdot}))$ 

(We can similarly define  $\rho_{A,B} = corr(rc_{A,\cdot}, rc_{B,\cdot}).)$ 



*Figure:* Excess mortality log correlations visualised by means of multidimensional scaling. Data stems from changes between 1991-2019.

# Relative change based on multiple years' average

Potential definitions of excess mortality - actual death count compared with:

- the death of previous year's/years' average (age/gender segregation)
- fitted mortality forecast
- taking into account weather conditions and other factors

Now look at

- the relative changes for '20-'21 based on '17-'19
- which was the last year that would justify a death rate at least as bad as the one observed in '20-'21

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### Relative change based on multiple years' average

Relative change in years (N-1.N) expected from preceeding 3 years Relative change in years (N-1.N) expected from preceeding 3 years in Sweden in Hungary 0.8 0.10 elative change relative change 0.05 0.4 0.00 -0.05 -0.4 -0.10 1750 1800 1850 1900 1950 2000 1950 1960 1970 1980 1990 2000 2010 2020 year year

> Relative change in years (N-1,N) expected from preceeding 3 years in the United States of America



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# Relative change based on multiple years' average



*Figure:* Relative change in 2020-2021 compared to mortality expectations based on death rates of 2017-2019.

# Relative change based on multiple years' average



*Figure:* Which was historically the last year when (green) mortality rates underperformed 2020-2021 and (red) the relative change was as high as in 2020-2021?

Variance predicting quality of mortality models

### Relative change by gender and age

- We observed the relative change between 1991-2019 by gender: corr(rc<sub>male</sub>, rc<sub>female</sub>) falls in (0.80, 0.89)
- We bucketed average observed mortalities from 2017-2019 by age and compared them with the 2020 and 2021 mortalities separately. (Calculated with exposure-to-risk.) - This has shown significant differences between cohorts.

|   |             | 2020 |      |      |      | 2021 |      |      |      |
|---|-------------|------|------|------|------|------|------|------|------|
|   | Age         | BEL  | CZE  | FIN  | USA  | BEL  | CZE  | FIN  | USA  |
|   | 0-20        | 0.83 | 0.89 | 1.08 | 1.04 | 0.92 | 0.91 | 0.95 | 1.09 |
|   | 21-40       | 0.99 | 1.02 | 1.00 | 1.24 | 0.99 | 1.07 | 0.90 | 1.40 |
| м | 41-60       | 1.04 | 1.03 | 1.03 | 1.18 | 1.00 | 1.21 | 0.99 | 1.32 |
|   | 61-80       | 1.10 | 1.12 | 0.97 | 1.17 | 1.03 | 1.27 | 1.00 | 1.19 |
|   | 81-100      | 1.15 | 1.17 | 0.97 | 1.15 | 0.98 | 1.18 | 0.99 | 1.10 |
|   | All males   | 1.11 | 1.12 | 0.98 | 1.17 | 1.00 | 1.23 | 0.99 | 1.19 |
|   | Age         | BEL  | CZE  | FIN  | USA  | BEL  | CZE  | FIN  | USA  |
| F | 0-20        | 0.99 | 0.81 | 0.80 | 0.99 | 0.89 | 0.85 | 0.94 | 1.08 |
|   | 21-40       | 0.91 | 1.10 | 1.01 | 1.19 | 1.05 | 1.25 | 0.99 | 1.37 |
|   | 41-60       | 0.99 | 1.06 | 0.94 | 1.14 | 0.95 | 1.20 | 0.97 | 1.28 |
|   | 61-80       | 1.10 | 1.08 | 0.98 | 1.15 | 1.02 | 1.22 | 0.99 | 1.19 |
|   | 81-100      | 1.15 | 1.11 | 0.98 | 1.15 | 0.93 | 1.10 | 0.99 | 1.08 |
|   | All females | 1.12 | 1.10 | 0.98 | 1.15 | 0.96 | 1.15 | 0.99 | 1.15 |

*Figure:* Relative change by gender and age group in 2020-2021, relative to average mortalities in 2017-2019.

#### Variance predicting quality of mortality models

#### Excess mortality and Lee-Carter

- Calibration of LC: 1980-2019 mortalities
- Relative change observed for year 2020 compared to 2019
- $\hat{F}_g$  is the empirical distribution by Lee-Carter from 10,000 scenarios for gender g

|                                     | AUS    | BEL    | CAN    | CHL    | FRATNP | DEUTNP | JPN    | KOR    | ESP    | GBR_NP | USA    |
|-------------------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
|                                     |        |        |        |        |        |        |        |        |        |        |        |
| Female, observed excess mortality   | -5.2%  | 15.3%  | 3.9%   | 9.2%   | 6.5%   | 2.3%   | -4.3%  | -1.9%  | 16.7%  | 11.1%  | 16.4%  |
| Male, observed excess mortality     | -4.2%  | 14.9%  | 5.3%   | 13.9%  | 7.9%   | 3.2%   | -2.9%  | -2.2%  | 15.7%  | 13.6%  | 18.0%  |
| Female, quantiles from the LC model |        |        |        |        |        |        |        |        |        |        |        |
| 50%                                 | -1.3%  | -1.4%  | -1.1%  | -1.2%  | -1.4%  | -1.4%  | -1.9%  | -3.5%  | -1.6%  | -1.2%  | -0.8%  |
| 75%                                 | 0.3%   | 0.3%   | -0.2%  | 0.8%   | 0.5%   | 0.1%   | -0.3%  | -2.1%  | 0.3%   | 0.5%   | 0.1%   |
| 90%                                 | 1.9%   | 1.8%   | 0.6%   | 2.7%   | 2.2%   | 1.4%   | 1.2%   | -0.9%  | 2.0%   | 2.0%   | 1.0%   |
| 95%                                 | 2.8%   | 2.7%   | 1.1%   | 3.9%   | 3.2%   | 2.3%   | 2.1%   | -0.2%  | 3.2%   | 2.9%   | 1.6%   |
| 99%                                 | 4.5%   | 4.6%   | 2.0%   | 6.0%   | 5.3%   | 3.9%   | 3.7%   | 1.2%   | 5.1%   | 4.8%   | 2.5%   |
| Male, quantiles from the LC model   |        |        |        |        |        |        |        |        |        |        |        |
| 50%                                 | -1.9%  | -1.8%  | -1.4%  | -1.5%  | -1.8%  | -1.8%  | -1.8%  | -3.6%  | -1.5%  | -1.8%  | -1.3%  |
| 75%                                 | -0.4%  | -0.5%  | -0.4%  | 0.2%   | -0.6%  | -0.6%  | -0.5%  | -2.6%  | 0.0%   | -0.6%  | -0.5%  |
| 90%                                 | 0.9%   | 0.7%   | 0.4%   | 1.8%   | 0.5%   | 0.5%   | 0.7%   | -1.8%  | 1.4%   | 0.5%   | 0.2%   |
| 95%                                 | 1.7%   | 1.5%   | 0.9%   | 2.7%   | 1.2%   | 1.1%   | 1.4%   | -1.4%  | 2.3%   | 1.1%   | 0.6%   |
| 99%                                 | 3.1%   | 2.8%   | 1.9%   | 4.4%   | 2.4%   | 2.3%   | 2.8%   | -0.4%  | 3.9%   | 2.4%   | 1.5%   |
| Female, F^hat(x_real)               | 0.0517 | 1.0000 | 1.0000 | 0.9993 | 0.9969 | 0.9494 | 0.1547 | 0.7931 | 1.0000 | 1.0000 | 1.0000 |
| Male, F^hat(x_real)                 | 0.1271 | 1.0000 | 1.0000 | 1.0000 | 1.0000 | 0.9978 | 0.2756 | 0.8535 | 1.0000 | 1.0000 | 1.0000 |

#### A Model of C.H. Skiadas

The population's health state depending on age is characterized by a **stochastic process** S(t):

$$S(t) = S(0) + \int_0^t \mu(s)ds + \int_0^t \sigma(s)dW(s)$$

Paths represent individuals, health changes with the age *t*. S(0) is health at birth. Death occurs when the health state decreases below, say, 0. Therefore, we are interested in the **first hitting time** of 0 of an Ito process. Supposing  $\sigma(s) = 1$ , its density can be approximated as

$$g(0,t;c,0) = \frac{|c+(b-1)(lt)^b|}{\sqrt{2\pi t^3}} exp(-\frac{(c-(lt)^b)^2}{2t}),$$

where the parameters: the universal *b*, the birth year dependent S(0) = c and the age cohort dependent *l* are linked by the **health state function**:

$$H(t) = E(S(t)) = \int_{t_0}^t \mu(s) ds = c - (lt)^b$$

Our model differs that of Skiadas' in the birth year dependence of the initial health c.

Variance predicting quality of mortality models

### Maximum Likelihood Estimation in the Skiadas Model

For estimating the parameters for a given year

- Janssen and Skiadas use a squared error minimizing iterative algorithm
- Alternatively, we determined the more superior **maximum likelihood estimator**

The obtained fit is spectacular:



Supposing available data for a set of consecutive calendar years and ages, the parameters b and l do not change with the years, unlike c. Thus, the parameters  $c_i$  characterize the effects specific to the i-th calendar year. For example, if there was a war or a serious epidemic, we would expect a lower value for  $c_i$ .

Variance predicting quality of mortality models

#### Parameter c in Sweden

#### Estimated c parameters - Sweden



The drop of the c parameter spectacularly signifies the Spanish flu's effect.

Effects on reinsurance cash flows and capital

#### Reinsurance and longevity hedge



Figure: Basic structure and cash flows of a longevity swap

# Reinsurance and longevity hedge

The net cash flows of the deal are determined by the realised and anticipated mortalities. We look at the longevity swaps of a reinsurer in multiple (m) countries simultaneously with 2 models:

- Model 1:  $\log m(x,t,c) = \log m(x,t-1,c) + \xi_c \ \forall c, \forall t > T$  with  $(\xi_{c_1}, \dots, \xi_{c_m})^{\mathsf{T}} \sim N(\underline{\mu}, \Sigma)$ , where  $\Sigma$  is the covariance of the countries' error terms. Calibration is based on the historical log excess mortality (relative change) observations.
- Model 2: Li-Lee model, an extension of Lee-Carter to multiple populations.  $\log m(x,t,c) = \log m(x,T,c) + B(x)(K(t) - K(T)) + b(x,c)(k(t,c) - k(T,c)).$ Calibration is based on each country's death rate history simultaneously. B(x)K(t) is a common factor representing long-term trend and random fluctuations, b(x,c)k(t,c) the short-term changes in population *c*.

where

**)** 
$$m_{x,t,c}$$
 = death rate of age x at time t in country c

### Reinsurance and longevity hedge

Simulation of model 1:

- 100 policies between age 62-75, paying yearly 100 (similar in each country)
- 5000 mortality scenarios
- 2.5% fixed yearly reinsurance loading
- Year-end 2022 Dutch EIOPA curve for discounting

Variance of reinsurance profits:

•  $(Var(A_1), \dots, Var(A_m))\Sigma(1, \dots, 1)^{\intercal}$  is a good estimation of the combined variance

| Country  | Variance Profit | Mean Profit | Var. (prof./fixed) | Mean (prof./fixed) |
|----------|-----------------|-------------|--------------------|--------------------|
| NOR      | 7,120,575       | 1,233       | 0.0004             | 0.009              |
| USA      | 6,408,389       | 1,520       | 0.0005             | 0.013              |
| HUN      | 5,483,999       | 4,224       | 0.0005             | 0.039              |
| CZE      | 2,045,870       | 3,546       | 0.0001             | 0.030              |
| Combined | 41,509,865      | 10,522      | 0.0002             | 0.022              |

Table: Mean and variance of reinsurance profits

Effects on reinsurance cash flows and capital

#### Reinsurance and longevity hedge

 The widely applied combined VaR estimation from individual VaRs and covariance (\*) <u>VaR</u><sup>†</sup>Σ<u>VaR</u> significantly misestimates the real VaR

| Country               | VaR-95% | VaR-99.5% |
|-----------------------|---------|-----------|
| NOR                   | -3,276  | -5,888    |
| USA                   | -2,795  | -5,209    |
| HUN                   | 294     | -1,829    |
| CZE                   | 1,220   | -219      |
| Combined              | -109    | -6,444    |
| Calc. from indiv. (*) | -4,777  | -10,377   |



Table: Value-at-risk of reinsurance losses

*Figure:* Histogram of reinsurance profits (5000 scenarios).

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#### Reinsurance and longevity hedge

#### Simulation of model 2 (Li-Lee):

• As in model 1: 100 policies, age 62-75, paying yearly 100, 2000 mortality scenarios, 1.0% fixed yearly reinsurance loading, same discounting

| Country  | Variance Profit | Mean Profit | Var. (prof./fixed) | Mean (prof./fixed) |
|----------|-----------------|-------------|--------------------|--------------------|
| BEL      | 3,204,585       | 1,263       | 0.0002             | 0.0096             |
| NLD      | 8,301,777       | 1,047       | 0.0005             | 0.0082             |
| NOR      | 3,049,907       | 1,293       | 0.0002             | 0.0096             |
| SWE      | 2,863,631       | 1,296       | 0.0002             | 0.0096             |
| FRA      | 4,983,739       | 1,295       | 0.0003             | 0.0093             |
| Combined | 22,624,343      | 6,194       | 0.0001             | 0.0093             |

Table: Mean and variance of reinsurance profits

#### Effects on reinsurance cash flows and capital

#### Reinsurance and longevity hedge



Table: Value-at-risk of reinsurance losses

*Figure:* Histogram of reinsurance profits (2000 scenarios).

#### Conclusion

#### Conclusion

- We have seen:
  - Ithe relative change in mortalities and proximity measures,
  - compared countries and looked at Lee-Carter's prediction as opposed to observed variance and,
  - Iooked at a longevity hedge construction, related variance and value-at-risk of reinsurance profits.
- To explore:
  - Why are the relative changes so different per age bucket, for instance, during a pandemic? (Not a typical actuarial question.)
  - From reinsurance perspective, it is crucial that mortality trends vary per country and show dependency between countries. How improvements and deteriorations are linked together between insured populations of different regions?
  - If mortalities improve/deteriorate in a single country, is it also true that the same happens to the insured population?

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